

## CMS Condo First Contact Summary

### All Contacts

Source	All		31 Day(s)		Historical Inception					
	08/18/09 - 09/17/09		Prior to 08/18/09		Total Prospects		Buyers		Average Time to Buy	
Airport	45	16%	2	29%	65	2%	2	4%	3	
Billboard	43	15%	0	0%	123	5%	10	22%	222	
Internet	33	12%	2	29%	277	11%	5	11%	70	
Other	26	9%	1	14%	238	9%	2	4%	233	
Drive-by	21	7%	0	0%	679	26%	12	26%	150	
Newspaper	16	6%	2	29%	310	12%	5	11%	153	
Ad	14	5%	0	0%	14	1%	0	0%		
Email	11	4%	0	0%	11	0%	0	0%		
Friend/Relative	10	4%	0	0%	10	0%	0	0%		
Realtor	10	4%	0	0%	260	10%	5	11%	164	
All Others	55	19%	0	0%	636	24%	5	11%	267	
<b>Overall</b>	<b>284</b>	<b>100%</b>	<b>7</b>	<b>100%</b>	<b>2,623</b>	<b>100%</b>	<b>46</b>	<b>100%</b>	<b>169 days</b>	

Distance	All		31 Day(s)		Historical Inception					
	08/18/09 - 09/17/09		Prior to 08/18/09		Total Prospects		Buyers		Average Time to Buy	
Within 10 Miles	33	12%	1	14%	67	3%	13	28%	171	
11-25 Miles	10	4%	0	0%	23	1%	0	0%		
26-50 Miles	23	8%	0	0%	66	3%	3	7%	4	
51-200 Miles	6	2%	0	0%	1,729	66%	4	9%	294	
Over 200 Miles	127	45%	5	71%	625	24%	19	41%	165	
Unknown	85	30%	1	14%	113	4%	7	15%	174	
<b>Overall</b>	<b>284</b>	<b>100%</b>	<b>7</b>	<b>100%</b>	<b>2,623</b>	<b>100%</b>	<b>46</b>	<b>100%</b>	<b>169 days</b>	

Current Home	All		31 Day(s)		Historical Inception					
	08/18/09 - 09/17/09		Prior to 08/18/09		Total Prospects		Buyers		Average Time to Buy	
Unknown	85	30%	1	14%	113	4%	7	15%	174	
West Palm Beach, FL	33	12%	1	14%	56	2%	12	26%	156	
Washington, DC	19	7%	0	0%	19	1%	0	0%		
International, XX	9	3%	0	0%	17	1%	4	9%	343	
Myrtle Beach, SC	8	3%	0	0%	9	0%	0	0%		
Las Vegas, NV	7	2%	0	0%	8	0%	0	0%		
Weston, FL	6	2%	0	0%	7	0%	1	2%	0	
Fort Lauderdale, FL	5	2%	0	0%	19	1%	1	2%	0	
Bettendorf, IA	4	1%	0	0%	4	0%	0	0%		
Hollywood, FL	4	1%	0	0%	16	1%	0	0%		
Others	104	37%	5	71%	2,355	90%	21	46%	157	
<b>Overall</b>	<b>284</b>	<b>100%</b>	<b>7</b>	<b>100%</b>	<b>2,623</b>	<b>100%</b>	<b>46</b>	<b>100%</b>	<b>169 days</b>	

State/Province	All		31 Day(s)		Historical Inception				
	08/18/09 - 09/17/09		Prior to 08/18/09		Total Prospects	Buyers	Average Time to Buy		
FL	72	38%	2	33%	1,908	76%	20	57%	170
IL	25	13%	0	0%	41	2%	0	0%	
DC	19	10%	0	0%	20	1%	0	0%	
AZ	11	6%	3	50%	33	1%	7	20%	103
IA	10	5%	0	0%	10	0%	0	0%	
NV	10	5%	0	0%	13	1%	1	3%	0
SC	8	4%	0	0%	19	1%	0	0%	
CA	6	3%	1	17%	35	1%	0	0%	
TX	6	3%	0	0%	24	1%	0	0%	
NY	5	3%	0	0%	115	5%	1	3%	6
Others	19	10%	0	0%	277	11%	6	17%	174
<b>Overall</b>	191	100%	6	100%	2,495	100%	35	100%	148 days